

**Republic of Croatia  
CroControl ANS System Upgrade Project**

**INVITATION FOR TENDERS**

**For**

**Supply and Installation of ATN G/G Router, CPDLC Test Tool and Related Services**

This Invitation for Tenders follows the General Procurement Notice for this project, which was published on the EBRD website, Procurement Notices ([www.ebrd.com](http://www.ebrd.com)) on **26 April 2012 reference number 6661-GPN-42754 and updated on 23 June 2015 (reference 7938-GPN-42754)**.

Croatia Control Ltd (the Employer), has received a loan from the European Bank for Reconstruction and Development (the Bank) towards the cost of its Air Navigation System Upgrade Project.

As part of the Project, Croatia Control Ltd, is planning to implement ATN G/G Routers and CPDLC Test Tool, in order to enable establishment of CPDLC service in ATCC Zagreb AoR. Implementation needs to be in compliance with the Commission Regulation (EC) No 29/2009 amended by Commission Implementing Regulation (EU) 2015/310 and International Civil Aviation Organization (ICAO) requirements.

The Employer now invites sealed tenders from Contractors for the following contract to be funded from the proceeds of the loan:

**Supply and Installation of ATN G/G Router, CPDLC Test Tool and Related Services**

Tenderers shall meet the following minimum criteria:

- (i) Successful experience as prime or sub-contractor in the implementation of at least three (3) Contracts for supply and installation of ATN G/G Routers in the last six (6) years, of similar or higher functionality, complexity and size, based on European regulations. At least one ATN G/G Router of these three shall be in operational use, while the remaining - at least two - implementations shall be in an advanced realisation phase (i.e. acceptance successfully accomplished and ATN G/G Routers ready for operational use, all implementations shall be in compliance with COMMISSION REGULATION (EC) No 29/2009.  
  
Successful experience as prime or sub-contractor in the implementation of at least two (2) Contracts for supply and implementation of CPDLC Test Tool in the last six years, of similar or higher functionality, complexity and size.
- (ii) Have professional and technically skilled personnel required for the implementation of the Contract;
- (iii) Tenderers shall demonstrate that they have access to, or have available, liquid assets, unencumbered real assets, lines of credit and other financial means sufficient to meet the cash flow for the contract, taking into account the tenderer's commitments for other Contracts;
- (iv) Tenderers shall demonstrate their legal entity status;
- (v) Tenderers shall provide accurate information on any current or past litigation or arbitration resulting from contracts completed or under execution by them over the last five years. A consistent history of awards against the tenderer or any partner of a joint venture may result in failure of the application.

Tendering for contract to be financed with the proceeds of a loan from the Bank is open to firms from all countries. The proceeds of the Bank's loan will not be used for the purpose of any payment to persons or entities, or for any import of goods, if such payment or import is prohibited by a decision of the United Nations Security Council taken under Chapter VII of the Charter of the United Nations.

Tender documents may be picked at the address below:

Croatia Control Ltd  
Cashier's Office  
Velika Gorica, Rudolfa Fizira 2, Croatia

upon presenting evidence of the payment (a copy or photo-copy of the payment slip) of a non-refundable fee of 100,00 EUR or equivalent in a convertible currency to the Purchaser's Account either with Privredna banka Zagreb (IBAN: HR 60 2340 0091 1001 98272, BIC/SWIFT: PBZGHR2X) or with Zagrebačka banka, Zagreb (IBAN HR 93 2360 0001 1015 13818, BIC/SWIFT: ZABAHR2X).

A request for the supply of the Tender Documents may be submitted by mail or fax to the following address as well:

Croatia Control Ltd  
Cashier's Office  
Rudolfa Fizira 2, Velika Gorica  
HR-10150 Zagreb-Airport  
POB 45  
Croatia  
Fax. + 385 1 6259 412  
E-mail: bozica.vrancic@crocontrol.hr

provided that it includes evidence on the effected payment of the requested fee

Upon request, the documents will be promptly dispatched by courier, but no liability can be accepted for loss or late delivery.

All tenders must be accompanied by a tender security of **10.000,00 €** or its equivalent in a convertible currency, and must be delivered as follows:

- a) tenders submitted by mail shall be addressed to: Croatia Control Ltd., 10150 Zagreb – Airport, PO BOX 45, Croatia;
- b) tenders submitted directly or by courier (UPS; DHL; FEDEX....) shall be the delivered to the Contracting Authority's Registry Office, Croatia Control Ltd., Velika Gorica, Rudolfa Fizira 2, Room No. 112, 1st Floor, Croatia

Regardless of the method of delivery, the tenders shall be received at Croatia Control's registry office

**On or before**

**13/11/2015 at 12:00 local time**

at which time they will be opened in the presence of the tenderers' representatives who wish to attend

Prospective tenderers may obtain further information from

Mr. Damir Benišek  
Visiting address: Velika Gorica, Rudolfa Fizira 2, Croatia  
Mailing address: 10150 Zagreb-Airport, POB 45, Croatia  
Fax: +385 1 6259 575  
E-mail: damir.benisek@crocontrol.hr